



**Gilat Satellite Networks**

## **Press Release**

**Gilat Satellite Networks Ltd.**

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## **Gilat Announces Results for the Second Quarter, 2009**

Petah Tikva, Israel, August 11, 2009– Gilat Satellite Networks Ltd. (Nasdaq: GILT), a worldwide leader in satellite networking technology, solutions and services, today reported its results for the second quarter ending June 30th, 2009.

Revenues for the second quarter of 2009 were \$56.0 million compared to \$65.6 million for the same period of 2008. Net loss for the second quarter of 2009 was \$1.2 million (\$0.03) per diluted share compared to net income of \$1.3 million or \$0.03 per diluted share in the second quarter of 2008.

Revenues for the six month period ended June 30, 2009 were \$116.8 million compared to \$136.1 million for the comparable period of 2008. Net loss for the six month period ended June 30, 2009 was \$1 million or (\$0.02) per diluted share compared to net income of \$5.9 million or \$0.14 per diluted share in the same period of 2008.

For a detailed reconciliation of GAAP to non-GAAP financial information and for more information regarding Gilat's use of non-GAAP financial measures, please see the table titled "Reconciliation between GAAP and non-GAAP statements of operations" as well as the notes contained in this press release.

Gilat's Chief Executive Officer and Chairman of the Board Amiram Levinberg said, "Our results for the second quarter ended lower than the comparable quarter last year, which was not unexpected in the context of the current economic environment, hence we adjusted our budget accordingly. Despite the effects of the global recession, we are seeing a more healthy deal flow in certain regions of the world, which provides some optimism for the second half of the year. In addition, this quarter, we continued to release money from the restricted cash held by trustees in Colombia increasing our free cash by \$7.6 million to a level of approximately \$141 million."

### Recent Announcements:

- Gilat's Spacenet Rural Communications (SRC) business unit successfully deployed a SkyEdge II broadband satellite communications network at more than 1,300 sites as part of the modified agreements with the Colombian Ministry of Communications.
- Spacenet Inc. introduced its new Prysm Pro application and network management appliance. Prysm Pro is a self-contained hardware and software solution that provides a



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broad range of networking and content-delivery functions, as well as support for enhanced security and backup connectivity for business continuity.

- Gilat is providing Argentina's Servicio Satelital S.A. a SkyEdge II satellite communications network to enable broadband Internet connectivity at hundreds of sites nationwide. The sites will include schools, oil & gas firms and retail lottery locations.
- Gilat was chosen by Papua New Guinea's Telikom PNG Ltd. to provide a broadband satellite communications network covering hundreds of sites. Gilat's SkyEdge and SkyEdge II platforms will enable Telikom PNG to provide toll-quality telephony and deliver broadband Internet services to remote areas as well as serving the interactive data communications requirements of the financial services sector.
- Gilat was chosen by CAT Telecom Public Co. Ltd. (CAT) to provide a turnkey VSAT networking solution, based on Gilat's SkyEdge II platform, to provide telephony and broadband Internet services to rural locations throughout Thailand.
- Gilat introduced NetEdge, a new high-performance satellite communications platform, specifically designed to meet the requirements of multi-star private networks for corporations and for cellular backhaul applications.
- Spacenet's high-performance Connexstar satellite communications services have been deployed to support Star Race Cars, the exclusive producer of cars used in the Star Mazda Championship presented by Goodyear.

### **Conference Call & Webcast**

Gilat will host a conference call today at 9:30 AM Eastern Time. In order to ensure audio access, participants from the U.S. should dial in at (888) 407-2553 and international participants should dial in at (972) 3-918-0644. The live presentation may also be accessed via Webcast through the Company's website at [www.gilat.com](http://www.gilat.com) prior to the call. A replay of the call will be available beginning at approximately 12:00 PM Eastern Time, August 11, 2009 until August 13, 2009 at 12:00 PM.

To listen to the replay, U.S. participants should call (888) 782-4291 and international participants should call (972) 3-925-5921. The call will also be available for replay as a Webcast on the Company's website at [www.gilat.com](http://www.gilat.com) and will be archived for 30 days.



## **Press Release** (cont.)

### **About Gilat Satellite Networks Ltd.**

Gilat Satellite Networks Ltd. (Nasdaq: GILT) is a leading provider of products and services for satellite-based communications networks. The Company operates under three business units: (i) Gilat Network Systems, a provider of network systems and associated professional services to service providers and operators worldwide; (ii) Spacenet Inc., a provider of managed services in North America to the business and government segments; and (iii) Spacenet Rural Communications, a provider of rural telephony and Internet access solutions to remote areas primarily in Latin America.

Gilat was founded in 1987 and has shipped over 750,000 Very Small Aperture Terminals (VSATs) to more than 85 countries across six continents. Gilat's headquarters is located in Petah Tikva, Israel. The Company has 16 sales and service offices worldwide. Gilat markets a full line of high-performance VSATs under the SkyEdge™ and SkyEdge II Product Family.

Certain statements made herein that are not historical are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. The words "estimate", "project", "intend", "expect", "believe" and similar expressions are intended to identify forward-looking statements. These forward-looking statements involve known and unknown risks and uncertainties. Many factors could cause the actual results, performance or achievements of Gilat to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, inability to maintain market acceptance to Gilat's products, inability to timely develop and introduce new technologies, products and applications, rapid changes in the market for Gilat's products, loss of market share and pressure on prices resulting from competition, introduction of competing products by other companies, inability to manage growth and expansion, loss of key OEM partners, inability to attract and retain qualified personnel, inability to protect the Company's proprietary technology and risks associated with Gilat's international operations and its location in Israel. For additional information regarding these and other risks and uncertainties associated with Gilat's business, reference is made to Gilat's reports filed from time to time with the Securities and Exchange Commission.

#### Notes:

(1) The attached summary financial statements were prepared in accordance with U.S. Generally Accepted Accounting Principles (GAAP). The attached summary financial statements for the three and six months ending June 30, 2009 are unaudited. To supplement the consolidated financial statements presented in accordance with GAAP, the Company presents Gilat's net income, EBITDA and earnings per diluted share, before the impact of a non-cash share-based payment charge, which is the non-cash stock option expense as per SFAS 123 (R). Non-GAAP presentations of net income, EBITDA and earnings per share are provided to enhance the understanding of the Company's historical financial performance and comparability between periods.

(2) Operating income before depreciation, amortization, non cash stock option expenses as per SFAS 123(R) and exceptional items ('EBITDA') is presented because it is a measure commonly used and is presented solely in order to improve the understanding of the Company's operating results and to provide further perspective on these results. EBITDA, however, should not be considered as an alternative to operating income or net income for the period as an indicator of the operating performance of the Company.

Similarly, EBITDA should not be considered as an alternative to cash flows from operating activities as a measure of liquidity. EBITDA is not a measure of financial performance under generally accepted accounting



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principles and may not be comparable to other similarly titled measures for other companies. EBITDA may not be indicative of the historic operating results of the Company; nor is it meant to be predictive of potential future results. Reconciliation between the Company's Operating income and EBITDA is presented in the attached summary financial statements.

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**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED BALANCE SHEET**  
**US dollars in thousands**

	<u>June 30,</u> <u>2009</u> <u>Unaudited</u>	<u>December 31,</u> <u>2008</u> <u>Audited</u>
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	76,880	73,916
Short-term bank deposits and held-to-maturity marketable securities	64,174	63,033
Short-term restricted cash	8,473	8,581
Restricted cash held by trustees	13,172	24,169
Trade receivables, net	50,742	59,038
Inventories	15,910	20,719
Other current assets	19,152	22,036
<b>Total current assets</b>	<u>248,503</u>	<u>271,492</u>
<b>LONG-TERM INVESTMENTS AND RECEIVABLES:</b>		
Long-term restricted cash	4,891	5,692
Severance pay fund	10,253	11,085
Long-term trade receivables, receivables in respect of capital leases and other receivables	3,157	8,937
<b>Total long-term investments and receivables</b>	<u>18,301</u>	<u>25,714</u>
<b>PROPERTY AND EQUIPMENT, NET</b>	<u>103,991</u>	<u>109,369</u>
<b>INTANGIBLE ASSETS AND DEFERRED CHARGES, NET</b>	<u>3,442</u>	<u>4,064</u>
<b><u>TOTAL ASSETS</u></b>	<u><u>374,237</u></u>	<u><u>410,639</u></u>

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED BALANCE SHEET**  
**US dollars in thousands**

	<u>June 30,</u> <u>2009</u> <u>Unaudited</u>	<u>December 31,</u> <u>2008</u> <u>Audited</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Short-term bank credit	6,500	6,500
Current maturities of long-term loans	4,362	4,346
Trade payables	10,012	23,317
Accrued expenses	22,414	25,761
Short-term advances from customer, held by trustees	13,206	24,169
Other current liabilities	29,604	34,593
<b>Total current liabilities</b>	<u>86,098</u>	<u>118,686</u>
<b>LONG-TERM LIABILITIES:</b>		
Accrued severance pay	10,971	12,297
Long-term loans, net	13,901	14,003
Accrued interest related to restructured debt	1,506	1,838
Convertible subordinated notes	16,249	16,315
Other long-term liabilities	16,781	17,276
<b>Total long-term liabilities</b>	<u>59,408</u>	<u>61,729</u>
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>SHAREHOLDERS' EQUITY:</b>		
Share capital - ordinary shares of NIS 0.2 par value	1,826	1,821
Additional paid in capital	862,840	862,390
Accumulated other comprehensive income	1,123	2,106
Accumulated deficit	(637,058)	(636,093)
<b>Total shareholders' equity</b>	<u>228,731</u>	<u>230,224</u>
<b><u>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</u></b>	<u><u>374,237</u></u>	<u><u>410,639</u></u>

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
U.S. dollars in thousands (except per share data)

	Six months ended		Three months ended	
	June 30,		June 30,	
	2009	2008	2009	2008
	Unaudited	Unaudited	Unaudited	Unaudited
Revenues	116,829	136,130	56,003	65,597
Cost of revenues	81,851	89,840	38,979	44,583
<b>Gross profit</b>	<b>34,978</b>	<b>46,290</b>	<b>17,024</b>	<b>21,014</b>
<b>Research and development expenses:</b>				
Expenses incurred	8,095	8,934	4,086	4,635
Less - grants	1,185	776	950	737
	6,910	8,158	3,136	3,898
Selling and marketing, general and administrative expenses	28,510	33,437	14,380	16,374
<b>Operating income (loss)</b>	<b>(442)</b>	<b>4,695</b>	<b>(492)</b>	<b>742</b>
Financial income (expenses), net	(227)	1,684	(568)	872
Expenses related to aborted merger transaction	-	(933)	-	(211)
Other income	199	1,182	-	-
<b>Income (loss) before taxes on income</b>	<b>(470)</b>	<b>6,628</b>	<b>(1,060)</b>	<b>1,403</b>
Taxes on income	495	748	143	113
<b>Net income (loss)</b>	<b>(965)</b>	<b>5,880</b>	<b>(1,203)</b>	<b>1,290</b>
<b>Basic net earnings (loss) per share</b>	<b>(0.02)</b>	<b>0.15</b>	<b>(0.03)</b>	<b>0.03</b>
<b>Diluted net earnings (loss) per share</b>	<b>(0.02)</b>	<b>0.14</b>	<b>(0.03)</b>	<b>0.03</b>
<b>Weighted average number of shares used in</b>				
<b>computing net earnings (loss) per share</b>				
Basic	<b>40,102</b>	<b>39,783</b>	<b>40,133</b>	<b>39,864</b>
Diluted	<b>40,102</b>	<b>42,293</b>	<b>40,133</b>	<b>42,380</b>

**GILAT SATELLITE NETWORKS LTD.**  
**RECONCILIATION BETWEEN GAAP AND NON-GAAP STATEMENTS OF OPERATIONS**  
**FOR COMPARATIVE PURPOSES**

U.S. dollars in thousands (except per share data)

	Six months ended		Three months ended	
	June 30,		June 30,	
	2009	2008	2009	2008
	Unaudited	Unaudited	Unaudited	Unaudited
GAAP operating income (loss)	(442)	4,695	(492)	742
Non-cash stock-based compensation expenses (1)	449	380	221	171
Non-GAAP operating income (loss)	<u>7</u>	<u>5,075</u>	<u>(271)</u>	<u>913</u>
GAAP net income (loss)	(965)	5,880	(1,203)	1,290
Non-cash stock-based compensation expenses (1)	449	380	221	171
Non-GAAP net income (loss)	<u>(516)</u>	<u>6,260</u>	<u>(982)</u>	<u>1,461</u>
GAAP Earnings (loss) per share (diluted)	(0.02)	0.14	(0.03)	0.03
Non-cash stock-based compensation expenses (1)	0.01	0.01	0.01	0.00
Non-GAAP Earnings (loss) per share (diluted)	<u>(0.01)</u>	<u>0.15</u>	<u>(0.02)</u>	<u>0.03</u>
(1)				
<b>Non-cash stock-based compensation expenses:</b>				
Cost of Revenues	77	14	37	5
Research and development	37	1	18	1
Selling, general, marketing and administrative	335	365	166	165
	<u>449</u>	<u>380</u>	<u>221</u>	<u>171</u>

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**US dollars in thousands**

	Six months ended		Three months ended	
	June 30,		June 30,	
	2009	2008	2009	2008
	<u>Unaudited</u>	<u>Unaudited</u>	<u>Unaudited</u>	<u>Unaudited</u>
<b><u>Cash flows from operating activities:</u></b>				
<b>Net income (loss)</b>	(965)	5,880	(1,203)	1,290
<b>Adjustments required to reconcile net income (loss)</b>				
<b>to net cash (used in) operating activities:</b>				
Depreciation and amortization	7,259	6,292	3,804	3,161
Gain from redemption of convertible loan	(22)	-	(22)	-
Gain from the sale of an investment accounted for at cost	(199)	-	-	-
Stock-based compensation related to employees	449	380	221	171
Accrued severance pay, net	(494)	216	(201)	(89)
Accrued interest and exchange rate differences on short and long-term restricted cash, net	155	(496)	(108)	(45)
Accrued interest and exchange rate differences on held-to-maturity marketable securities, net	(277)	(1,635)	(357)	(847)
Exchange rate differences on long-term loans	81	504	366	(20)
Exchange rate differences on loans to employees	-	20	(5)	4
Capital loss from disposal of property and equipment	64	51	59	32
Deferred income taxes	215	(226)	181	(292)
Decrease (increase) in trade receivables, net	8,835	(14,035)	7,317	(6,938)
Decrease (increase) in other assets (including short-term, long-term and deferred charges)	7,082	(4,218)	(1,027)	2,580
Decrease (increase) in inventories	6,152	(1,255)	4,876	(5,598)
Increase (decrease) in trade payables	(13,663)	1,184	(6,977)	(759)
Increase (decrease) in accrued expenses	(3,359)	(596)	(1,652)	262
Increase (decrease) in advances from customer, held by trustees, net	(10,963)	496	(8,065)	44
Increase (decrease) in other accounts payable and other long term liabi	(6,915)	(13,542)	1,802	(6,812)
<b>Net cash used in operating activities</b>	<b><u>(6,565)</u></b>	<b><u>(20,980)</u></b>	<b><u>(991)</u></b>	<b><u>(13,856)</u></b>

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**US dollars in thousands**

	Six months ended		Three months ended	
	June 30,		June 30,	
	2009	2008	2009	2008
	<u>Unaudited</u>	<u>Unaudited</u>	<u>Unaudited</u>	<u>Unaudited</u>
<b><u>Cash flows from investing activities:</u></b>				
Purchase of property and equipment	(1,873)	(4,325)	(1,081)	(2,783)
Proceeds from sale of an investment accounted for at cost	199	-	-	-
Other investments	-	(195)	-	-
Purchase of held to maturity marketable securities	(74,077)	(80,559)	(13,265)	(56,653)
Proceeds from held to maturity marketable securities	73,212	31,072	13,929	12,410
Proceeds from sale of property and equipment	-	426	-	25
Loans to employees, net	12	2,778	15	20
Accumulated other comprehensive income	10,848	-	8,211	-
Investment in restricted cash (including long-term)	(87)	(597)	(37)	-
Proceeds from restricted cash (including long-term)	998	171	801	77
<b>Net cash provided by (used in) investing activities</b>	<b><u>9,232</u></b>	<b><u>(51,229)</u></b>	<b><u>8,573</u></b>	<b><u>(46,904)</u></b>
 <b><u>Cash flows from financing activities:</u></b>				
Early redemption of convertible loan	(45)	-	(45)	-
Exercise of stock options	6	1,866	3	799
Short-term bank credit, net	-	(323)	-	-
Repayment of long-term loans	(167)	(192)	(86)	(91)
<b>Net cash provided by (used in) financing activities</b>	<b><u>(206)</u></b>	<b><u>1,351</u></b>	<b><u>(128)</u></b>	<b><u>708</u></b>
 <b>Effect of exchange rate changes on cash and cash equivalents</b>	<b><u>503</u></b>	<b><u>743</u></b>	<b><u>488</u></b>	<b><u>659</u></b>
 <b>Increases (decrease) in cash and cash equivalents</b>	<b><u>2,964</u></b>	<b><u>(70,115)</u></b>	<b><u>7,942</u></b>	<b><u>(59,393)</u></b>
 <b>Cash and cash equivalents at the beginning of the period</b>	<b><u>73,916</u></b>	<b><u>122,807</u></b>	<b><u>68,938</u></b>	<b><u>112,085</u></b>
 <b>Cash and cash equivalents at the end of the period</b>	<b><u><u>76,880</u></u></b>	<b><u><u>52,692</u></u></b>	<b><u><u>76,880</u></u></b>	<b><u><u>52,692</u></u></b>

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED EBITDA**  
**US dollars in thousands**

	<b>Six months ended</b>		<b>Three months ended</b>	
	<b>June 30,</b>		<b>June 30,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
	<b>Unaudited</b>	<b>Unaudited</b>	<b>Unaudited</b>	<b>Unaudited</b>
Operating income (loss)	(442)	4,695	(492)	742
Add:				
Non-cash stock-based compensation exepnses	449	380	221	171
Deprecation and amortization	7,259	6,292	3,804	3,161
<b>EBITDA</b>	<b>7,266</b>	<b>11,367</b>	<b>3,533</b>	<b>4,074</b>