



**Gilat Satellite Networks**

## **Press Release**

**Gilat Satellite Networks Ltd.**

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## **Gilat Announces First Quarter 2009 Results**

**Petah Tikva, Israel, May 11, 2009 – Gilat Satellite Networks Ltd. (NasdaqGM: GILT)**, a worldwide leader in satellite networking technology, solutions and services, today reported its results for the quarter ending March 31, 2009.

Revenues for the first quarter of 2009 were \$60.8 million compared to \$70.5 million for the same period of 2008. Net income for the first quarter of 2009 was \$0.2 million, or \$0.01 per diluted share, compared to a net income of \$4.6 million, or \$0.11 per diluted share in the first quarter of 2008.

For a detailed reconciliation of GAAP to non-GAAP financial information and for more information regarding Gilat's use of non-GAAP financial measures, please see the table titled "Reconciliation between GAAP and non-GAAP statements of operations" as well as the notes contained in this press release.

Gilat's Chief Executive Officer and Chairman of the Board Amiram Levinberg said, "In the first quarter of 2009, we were able to maintain profitability despite the challenging economical environment, predominantly due to the steps we took to adjust our cost structure. We have started to release money from the restricted cash held by trustees in Colombia and once again are able to recognize revenues from our Colombian operations."

### **Recent Announcements:**

- Spacenet Rural Communications deployed a SkyEdge II high-performance broadband satellite network to serve Banco de la Nación and other customers in Peru. With the migration to the new network, these customers will benefit from enhanced voice and data networking services.
- NeraTel Group selected Gilat's SkyEdge II broadband satellite network to serve a government organization in South East Asia. The network, which incorporates Gilat's newly launched mesh capabilities, will provide high-performance and advanced communications that meet the requirements of NeraTel's customer.
- Netcom Africa selected a SkyEdge II broadband satellite network to serve West Africa's corporate, energy and financial sectors. Netcom chose Gilat's SkyEdge II network to provide VoIP and high-speed data networking services.



## **Press Release** (cont.)

- Spacenet Inc.'s high-performance Connexstar satellite communications services have been deployed as part of an incident response vehicle for Erie Insurance.
- Spacenet Inc. is providing an upgraded data network to approximately 500 Cumberland Farms locations across the United States. The new network combines terrestrial and satellite technologies to support advanced applications and ensure business continuity.

Gilat will host a conference call today with an accompanying slide presentation at 9:30 AM ET. In order to ensure audio access, participants from the U.S. should dial in at (888) 7233-163 and international participants should dial in at (972) 3-918-0650. The presentation may be accessed through the Company's website at [www.gilat.com](http://www.gilat.com) prior to the call. The call will also be available as a Webcast on the Company's website at: [www.gilat.com](http://www.gilat.com) and will be archived for 30 days.

### Notes:

(1) The attached summary financial statements were prepared in accordance with U.S. Generally Accepted Accounting Principles (GAAP). The attached summary financial statements for the first quarter of 2009 are unaudited. To supplement the consolidated financial statements presented in accordance with GAAP, the Company presents Gilat's net income, EBITDA and earnings per diluted share, before the impact of a non-cash share-based payment charge, which is the non-cash stock option expense as per SFAS 123 (R). Non-GAAP presentations of net income, EBITDA and earnings per share are provided to enhance the understanding of the Company's historical financial performance and comparability between periods.

(2) Operating income before depreciation, amortization, non cash stock option expenses as per SFAS 123(R) and exceptional items ('EBITDA') is presented because it is a measure commonly used and is presented solely in order to improve the understanding of the Company's operating results and to provide further perspective on these results. EBITDA, however, should not be considered as an alternative to operating income or net income for the period as an indicator of the operating performance of the Company.

Similarly, EBITDA should not be considered as an alternative to cash flows from operating activities as a measure of liquidity. EBITDA is not a measure of financial performance under generally accepted accounting principles and may not be comparable to other similarly titled measures for other companies. EBITDA may not be indicative of the historic operating results of the Company; nor is it meant to be predictive of potential future results. Reconciliation between the Company's Operating income and EBITDA is presented in the attached summary financial statements.

### **About Gilat Satellite Networks Ltd.**

Gilat Satellite Networks Ltd. (Nasdaq: GILT) is a leading provider of products and services for satellite-based communications networks. The Company operates under three business units: (i) Gilat Network Systems, a provider of network systems and associated professional services to service providers and operators worldwide; (ii) Spacenet Inc., A provider of managed



## **Press Release** (cont.)

services in North America to the business and government segments; and (iii) Spacenet Rural Communications, a provider of rural telephony and Internet access solutions to remote areas, primarily in Latin America.

Gilat was founded in 1987 and has shipped over 750,000 Very Small Aperture Terminals (VSATs) to more than 85 countries across six continents. Gilat's headquarters is located in Petah Tikva, Israel. The Company has 16 sales and service offices worldwide. Gilat markets a full line of high-performance VSATs under the SkyEdge™ and SkyEdge II Product Family.

Certain statements made herein that are not historical are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. The words "estimate", "project", "intend", "expect", "believe" and similar expressions are intended to identify forward-looking statements. These forward-looking statements involve known and unknown risks and uncertainties. Many factors could cause the actual results, performance or achievements of Gilat to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, inability to maintain market acceptance to Gilat's products, inability to timely develop and introduce new technologies, products and applications, rapid changes in the market for Gilat's products, loss of market share and pressure on prices resulting from competition, introduction of competing products by other companies, inability to manage growth and expansion, loss of key OEM partners, inability to attract and retain qualified personnel, inability to protect the Company's proprietary technology and risks associated with Gilat's international operations and its location in Israel. For additional information regarding these and other risks and uncertainties associated with Gilat's business, reference is made to Gilat's reports filed from time to time with the Securities and Exchange Commission.

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**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED BALANCE SHEET**  
**US dollars in thousands**

	<u>March 31,</u> <u>2009</u> <u>Unaudited</u>	<u>December 31,</u> <u>2008</u> <u>Audited</u>
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	68,938	73,916
Short-term bank deposits and held-to-maturity marketable securities	64,483	63,033
Short-term restricted cash	8,432	8,581
Restricted cash held by trustees	21,272	24,169
Trade receivables, net	57,527	59,038
Inventories	19,375	20,719
Other current assets	17,804	22,036
<b>Total current assets</b>	<u>257,831</u>	<u>271,492</u>
<b>LONG-TERM INVESTMENTS AND RECEIVABLES:</b>		
Long-term restricted cash	5,692	5,692
Severance pay fund	10,336	11,085
Long-term trade receivables, receivables in respect of capital leases and other receivables	3,992	8,937
<b>Total long-term investments and receivables</b>	<u>20,020</u>	<u>25,714</u>
<b>PROPERTY AND EQUIPMENT, NET</b>	<u>106,930</u>	<u>109,369</u>
<b>INTANGIBLE ASSETS AND DEFERRED CHARGES, NET</b>	<u>3,836</u>	<u>4,064</u>
<b><u>TOTAL ASSETS</u></b>	<u><u>388,617</u></u>	<u><u>410,639</u></u>

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED BALANCE SHEET**  
**US dollars in thousands**

	<u>March 31,</u> <u>2009</u> <u>Unaudited</u>	<u>December 31,</u> <u>2008</u> <u>Audited</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Short-term bank credit	6,500	6,500
Current maturities of long-term loans	4,335	4,346
Trade payables	16,958	23,317
Accrued expenses	24,054	25,761
Short-term advances from customer, held by trustees	21,272	24,169
Other current liabilities	28,868	34,593
<b>Total current liabilities</b>	<u>101,987</u>	<u>118,686</u>
<b>LONG-TERM LIABILITIES:</b>		
Accrued severance pay	11,255	12,297
Long-term loans, net	13,648	14,003
Accrued interest related to restructured debt	1,512	1,838
Convertible subordinated notes	16,315	16,315
Other long-term liabilities	16,051	17,276
<b>Total long-term liabilities</b>	<u>58,781</u>	<u>61,729</u>
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>SHAREHOLDERS' EQUITY:</b>		
Share capital - ordinary shares of NIS 0.2 par value	1,824	1,821
Additional paid in capital	862,618	862,390
Accumulated other comprehensive income (loss)	(738)	2,106
Accumulated deficit	(635,855)	(636,093)
<b>Total shareholders' equity</b>	<u>227,849</u>	<u>230,224</u>
<b><u>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</u></b>	<u><u>388,617</u></u>	<u><u>410,639</u></u>

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
**U.S. dollars in thousands (except per share data)**

	<b>Three months ended</b>	
	<b>March 31,</b>	
	<b>2009</b>	<b>2008</b>
	<b>Unaudited</b>	<b>Unaudited</b>
Revenues	60,826	70,533
Cost of revenues	42,872	45,257
<b>Gross profit</b>	<b>17,954</b>	<b>25,276</b>
<b>Research and development expenses:</b>		
Expenses incurred	4,009	4,299
Less - grants	235	39
	3,774	4,260
Selling and marketing, general and administrative expenses	14,130	17,063
<b>Operating income</b>	<b>50</b>	<b>3,953</b>
Financial income, net	341	812
Expenses related to aborted merger transaction	-	(722)
Other income	199	1,182
<b>Income before taxes on income</b>	<b>590</b>	<b>5,225</b>
Taxes on income	352	635
<b>Net income</b>	<b>238</b>	<b>4,590</b>
<b>Basic net earnings per share</b>	0.01	0.12
<b>Diluted net earnings per share</b>	0.01	0.11
<b>Weighted average number of shares used in</b>		
<b>computing net earnings per share</b>		
Basic	40,071	39,703
Diluted	41,206	42,207

**GILAT SATELLITE NETWORKS LTD.**  
**RECONCILIATION BETWEEN GAAP AND NON-GAAP STATEMENTS OF OPERATIONS**  
**FOR COMPARATIVE PURPOSES**

U.S. dollars in thousands (except per share data)

	Three months ended	
	March 31,	
	<u>2009</u>	<u>2008</u>
	<u>Unaudited</u>	<u>Unaudited</u>
GAAP operating income	50	3,953
Non-cash stock option expenses (1)	228	209
Non-GAAP operating income	<u>278</u>	<u>4,162</u>
GAAP net income	238	4,590
Non-cash stock option expenses (1)	228	209
Non-GAAP net income	<u>466</u>	<u>4,799</u>
GAAP Earnings per share (diluted)	0.01	0.11
Non-cash stock option expenses (1)	-	-
Non-GAAP Earnings per share (diluted)	<u>0.01</u>	<u>0.11</u>
(1)		
<b>Non-cash stock option expenses:</b>		
Cost of Revenues	40	9
Research and development	19	-
Selling, general, marketing and administrative	169	200
	<u>228</u>	<u>209</u>

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**US dollars in thousands**

	<b>Three months ended</b>	
	<b>March 31,</b>	
	<b>2009</b>	<b>2008</b>
	<b>Unaudited</b>	<b>Unaudited</b>
<b><u>Cash flows from operating activities:</u></b>		
<b>Net income</b>	238	4,590
<b>Adjustments required to reconcile net income</b>		
<b>to net cash used in operating activities:</b>		
Depreciation and amortization	3,455	3,131
Gain from the sale of an investment accounted for at cost	(199)	-
Stock-based compensation related to employees	228	209
Accrued severance pay, net	(293)	305
Accrued interest and exchange rate differences on short and long-term restricted cash, net	263	(451)
Accrued interest and exchange rate differences on held-to-maturity marketable securities, net	80	(788)
Exchange rate differences on long-term loans	(285)	524
Exchange rate differences on loans to employees	5	16
Capital loss from disposal of property and equipment	5	19
Deferred income taxes	34	66
Decrease (increase) in trade receivables, net	1,518	(7,097)
Decrease (increase) in other assets (including short-term, long-term and deferred charges)	8,109	(6,798)
Decrease in inventories	1,276	4,343
Increase (decrease) in trade payables	(6,686)	1,943
Decrease in accrued expenses	(1,707)	(858)
Increase (decrease) in advances from customer, held by trustees, net	(2,898)	452
Decrease in other accounts payable and other long term liabilities	(8,717)	(6,730)
<b>Net cash used in operating activities</b>	<b>(5,574)</b>	<b>(7,124)</b>

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**US dollars in thousands**

	<b>Three months ended</b>	
	<b>March 31,</b>	
	<b>2009</b>	<b>2008</b>
	<b>Unaudited</b>	<b>Unaudited</b>
<b><u>Cash flows from investing activities:</u></b>		
Purchase of property and equipment	(792)	(1,542)
Proceeds from sale of an investment accounted for at cost	199	-
Other investments	-	(195)
Purchase of held to maturity marketable securities	(60,812)	(23,906)
Proceeds from held to maturity marketable securities	59,283	18,662
Proceeds from sale of property and equipment	-	401
Loans to employees, net	(3)	2,758
Proceeds from restricted cash held by trustees	2,637	-
Investment in restricted cash (including long-term)	(50)	(597)
Proceeds from restricted cash (including long-term)	197	94
<b>Net cash provided by (used in) investing activities</b>	<b>659</b>	<b>(4,325)</b>
<b><u>Cash flows from financing activities:</u></b>		
Exercise of stock options	3	1,066
Short-term bank credit, net	-	(322)
Repayment of long-term loans	(81)	(101)
<b>Net cash provided by (used in) financing activities</b>	<b>(78)</b>	<b>643</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>15</b>	<b>84</b>
<b>Decrease in cash and cash equivalents</b>	<b>(4,978)</b>	<b>(10,722)</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>73,916</b>	<b>122,807</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>68,938</b>	<b>112,085</b>

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED EBITDA**  
**US dollars in thousands**

	<b>Three months ended</b>	
	<b>March 31,</b>	
	<b>2009</b>	<b>2008</b>
	<b>Unaudited</b>	<b>Unaudited</b>
Operating income	50	3,953
Add:		
Non-cash stock option expenses	228	209
Depreciation and amortization	3,455	3,131
<b>EBITDA</b>	<b>3,733</b>	<b>7,293</b>