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## **Intelsat, Gilat Add 4G Broadband Solution to Mobile Reach Solar Offering**

*Joint portfolio to deliver more expansion options for MNOs*

### **Luxembourg and Petah Tikva, Israel, 01 November 2017**

Intelsat S.A. (NYSE: I), operator of the world's first Globalized Network, powered by its leading satellite backbone, and Gilat Satellite Networks Ltd. (NASDAQ, TASE: GILT), a worldwide leader in satellite networking technology, solutions and services, announced today the availability of a joint managed services solution. The offering to mobile network operators (MNOs) consists of a simple solution that adds 4G broadband infrastructure to their networks.

IntelsatOne Mobile Reach Solar 4G provides an additional end-to-end managed solution for MNOs who want to upgrade existing Mobile Reach Solar 3G service or expand service footprints into regions where traditional terrestrial network buildouts are uneconomical due to reliability of infrastructure or geographic considerations. The turnkey, solar-powered kit, similar to the Mobile Reach Solar 3G solution announced earlier this year, bundles connectivity provided by Intelsat's Globalized Network with Gilat's industry proven VSAT system for small cell and cellular backhaul. The combination provides everything an MNO needs to deliver 4G service, including power supply, mono-pole, and all satellite and cellular equipment.

The Mobile Reach Solar 4G small cell over satellite solution will help MNOs satisfy growing demand for advanced cellular services in Africa, the world's fastest growing mobile phone market. The ability to expand 4G coverage to more people is amplified by the higher power and greater efficiency delivered by the Intelsat Epic<sup>NG</sup> platform and Gilat's efficient high performance small cell and VSAT. The broader

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availability of more robust Internet services will create more expansion opportunities for enterprises and small businesses that rely on the advanced applications supported by more robust Internet connectivity, and this, in turn, will deliver additional socio-economic benefits for all citizens.

“The introduction of IntelsatOne Mobile Reach Solar 4G is another example of where Intelsat Epic<sup>NG</sup> is providing critical broadband infrastructure for the deployment of wireless connectivity,” said Jean-Philippe Gillet, Intelsat’s Vice President and General Manager, Broadband. “Intelsat’s Globalized Network has supported/enabled 2G and 3G services for decades, and now our network can accelerate the adoption of 4G. The all-digital, high performance Intelsat Epic<sup>NG</sup> platform allows new innovation, unlocking new and faster growing applications for our customers.”

“We are pleased to join Intelsat in offering the mobile market a comprehensive broadband solution that includes our SDR (Software Defined Radio) small cell supporting both 3G and 4G service. The small cell is optimized to deliver the best results with our high performance VSAT, while keeping costs low and providing an excellent user experience,” said Ron Levin, VP Global Accounts at Gilat. “Mobile Reach Solar 4G enables MNOs to allocate resources where they are needed most, whether they want to expand their network’s reach or improve the performance and quality of service for current subscribers.”

Intelsat will be exhibiting at AfricaCom 2017 in Cape Town 7-9 November at booth number D60 and Gilat at booth C112a.

#### **Supporting Resources:**

- Learn more about Mobile Reach Solar: <http://www.intelsat.com/media-resources/mobile-reach-solar-3g-4g/>
- Learn more about Intelsat Solutions for Mobile Network Operators: <http://www.intelsat.com/solutions/data-telecoms/mno/>
- Learn more about Intelsat Epic<sup>NG</sup>: <http://www.intelsat.com/global-network/satellites/epicng/>
- Learn more about Gilat cellular solutions: <https://www.gilat.com/solution/small-cell-over-satellite/>

#### **About Intelsat**

Intelsat S.A. (NYSE: I) operates the world’s first Globalized Network, delivering high-quality, cost-effective video and broadband services anywhere in the world. Intelsat’s Globalized Network combines the world’s largest satellite backbone with terrestrial infrastructure, managed services and an open, interoperable architecture to enable customers to drive revenue and reach through a new generation of network services. Thousands of organizations serving billions of people worldwide rely on Intelsat to provide ubiquitous broadband connectivity, multi-format video broadcasting, secure satellite communications and seamless mobility services. The end result is an entirely new world, one that allows us to envision the impossible, connect without boundaries and transform the ways in which we live. For more information, visit [www.intelsat.com](http://www.intelsat.com).

#### **About Gilat**

Gilat Satellite Networks Ltd. (NASDAQ: GILT, TASE: GILT) is a leading global provider of satellite-based broadband communications. With 30 years of experience, we design and manufacture cutting-edge ground segment equipment, and provide comprehensive solutions and end-to-end services, powered by our innovative technology. Delivering high value competitive solutions, our portfolio comprises of a cloud based VSAT network platform, high-speed modems, high performance on-the-move antennas and high efficiency, high power Solid State Amplifiers (SSPA) and Block Upconverters (BUC).

Gilat's comprehensive solutions support multiple applications with a full portfolio of products to address key applications including broadband access, cellular backhaul, enterprise, in-flight connectivity, maritime, trains, defense and public safety, all while meeting the most stringent service level requirements. Gilat controlling shareholders are the FIMI Private Equity Funds. For more information, please visit: [www.gilat.com](http://www.gilat.com)

*Certain statements made herein that are not historical are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. The words "estimate", "project", "intend", "expect", "believe" and similar expressions are intended to identify forward-looking statements. These forward-looking statements involve known and unknown risks and uncertainties. Many factors could cause the actual results, performance or achievements of Gilat to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, inability to maintain market acceptance to Gilat's products, inability to timely develop and introduce new technologies, products and applications, rapid changes in the market for Gilat's products, loss of market share and pressure on prices resulting from competition, introduction of competing products by other companies, inability to manage growth and expansion, loss of key OEM partners, inability to attract and retain qualified personnel, inability to protect the Company's proprietary technology and risks associated with Gilat's international operations and its location in Israel. We undertake no obligation to update or revise any forward-looking statements for any reason. For additional information regarding these and other risks and uncertainties associated with Gilat's business, reference is made to Gilat's reports filed from time to time with the Securities and Exchange Commission.*