



# **GILAT PRESS RELEASE**



# Hispasat and Gilat Partner to Commercialize High Throughput Satellite (HTS) Capacity of Amazonas 3 and 5 Satellites over Brazil

This partnership for delivery of consumer broadband and enterprise services, with potential revenue estimated at tens of millions of dollars, will provide high quality connectivity to remote areas thus reducing the digital divide in the country

Madrid, Spain and Petah Tikva, Israel, August, 2, 2018 – Hispasat, the Spanish satellite communications operator and world leader in the distribution of content in Spanish and Portuguese, and Gilat Satellite Networks Ltd. (NASDAQ, TASE: GILT), a worldwide leader in satellite networking technology, solutions and services, have entered into a partnership to commercialize Hispasat's Ka band satellite capacity over Brazil, with an estimated potential revenue of tens of millions of dollars over a period of several years. The contract enables Hispamar, a Hispasat subsidiary, to deliver consumer broadband and enterprise services to local Internet Service Providers (ISPs). In this way quality access to the Internet may be offered to every city, town, and community in the country, even in remote areas, thus reducing the digital divide and promoting regional development.

Hispasat and Gilat are joining forces to develop the satellite broadband market in Brazil. Hispamar will utilize the recently launched Amazonas-5 multi-spot-beam Ka satellite capacity, as well as Amazonas-3 Ka capacity, while leveraging Gilat's SkyEdge II-c multi-service platform, versatile VSAT equipment, Network Operation Center (NOC), and field support services.

"We are pleased to expand the scope of our longstanding relationship with Gilat, to now enter into this partnership for the delivery of broadband services over satellite to the people of Brazil," said Ignacio Sanchis, Chief Commercial Officer at Hispasat. "Gilat has proven the superiority of its HTS platform and we are confident that Gilat's leading technology and services will provide Hispamar with a competitive edge for successful service expansion throughout Brazil. With this joint effort, we will bring high quality connectivity to any point in the country and open the doors to digital world to the people living there."

"We are pleased to partner with Hispasat to deploy our globally proven multi-service SkyEdge II-c platform for the benefit of the people in this region," said Ron Levin, VP Mobility and Global Accounts at Gilat. "Hispasat's widespread Ka HTS capacity across Latin America is the perfect fit for materialization of our vision and commitment to



deliver quality, plentiful and affordable broadband to unserved and underserved areas in Brazil and in the region."

## **About Hispasat**

HISPASAT is comprised of companies that have a presence in Spain as well as in Latin America, where its Brazilian affiliate HISPAMAR is based. HISPASAT is a world leader in the distribution and broadcasting of Spanish and Portuguese content, and its satellite fleet is used by important direct-to-home television (DTH) and high-definition television (HDTV) digital platforms. HISPASAT also provides satellite broadband services and other added value solutions to governments, corporations and telecommunication operators in America, Europe and North Africa. HISPASAT is one of the world's largest companies in its sector in terms of revenue, and the main communications bridge between Europe and the Americas.

### **About Gilat**

Gilat Satellite Networks Ltd. (NASDAQ: GILT, TASE: GILT) is a leading global provider of satellite-based broadband communications. With 30 years of experience, we design and manufacture cutting-edge ground segment equipment, and provide comprehensive solutions and end-to-end services, powered by our innovative technology. Delivering high value competitive solutions, our portfolio comprises of a cloud based VSAT network platform, high-speed modems, high performance on-the-move antennas and high efficiency, high power Solid-State Amplifiers (SSPA) and Block Upconverters (BUC).

Gilat's comprehensive solutions support multiple applications with a full portfolio of products to address key applications including broadband access, cellular backhaul, enterprise, in-flight connectivity, maritime, trains, defense and public safety, all while meeting the most stringent service level requirements. Gilat controlling shareholders are the FIMI Private Equity Funds. For more information, please visit: <a href="https://www.gilat.com">www.gilat.com</a>

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