# GILAT SATELLITE NETWORKS LTD. CONSOLIDATED STATEMENTS OF OPERATIONS

U.S. dollars in thousands (except share and per share data)

## Three months ended March, 31

	March, 31				
	2020 2019				
	 Unau	dited			
Revenues	\$ 47,673	\$	62,109		
Cost of revenues	 38,787		38,539		
Gross profit	 8,886		23,570		
Research and development expenses	7,634		8,857		
Less - grants	272		555		
Research and development expenses, net	7,362		8,302		
Selling and marketing expenses	5,066		5,871		
General and administrative expenses	4,545		4,942		
Merger and acquisition costs	2,405		-		
Restructuring costs	 273				
Total operating expenses	 19,651		19,115		
Operating income (loss)	(10,765)		4,455		
Financial expenses, net	 (972)		(821)		
Income (loss) before taxes on income	 (11,737)		3,634		
Taxes on income	 18		810		
Net income (loss)	\$ (11,755)	\$	2,824		
Basic and Diluted earnings (loss) per share	\$ (0.21)	\$	0.05		
Weighted average number of shares used in					
computing earnings (loss) per share					
Basic	 55,493,258		55,197,588		
Diluted	 55,493,258		55,959,504		

## GILAT SATELLITE NETWORKS LTD. RECONCILIATION BETWEEN GAAP AND NON-GAAP STATEMENTS OF OPERATIONS FOR COMPARATIVE PURPOSES

U.S. dollars in thousands (except share and per share data)

			nonths ended th 31, 2020					months ended ch 31, 2019	
	GAAP	Adjus	stments (1)	I	Non-GAAP	GAAP	Adjı	ıstments (1)	Non-GAAP
		Un	audited			 	U	naudited	
Gross profit	\$ 8,886		62	\$	8,948	\$ 23,570		326	\$ 23,896
Operating expenses	19,651		(3,106)		16,545	19,115		(829)	18,286
Operating income (loss)	(10,765)		3,168		(7,597)	4,455		1,155	5,610
Income (loss) before taxes on income	(11,737)		3,168		(8,569)	3,634		1,155	4,789
Net income (loss)	(11,755)		3,168		(8,587)	 2,824		1,155	3,979
Earnings (loss) per share (basic and diluted)	\$ (0.21)	\$	0.06	\$	(0.15)	\$ 0.05	\$	0.02	\$ 0.07
Weighted average number of shares used in computing earnings per share									
Basic	55,493,258				55,493,258	55,197,588			55,197,588
Diluted	55,493,258				55,493,258	55,959,504			56,142,723

(1) Adjustments reflect the effect of non-cash stock-based compensation as per ASC 718, amortization of intangible assets related to shares acquisition transactions, merger and acquisition costs, trade secrets and other litigation expenses and restructuring costs.

	Marc	nonths ended h 31, 2020 audited	March	onths ended 31, 2019 udited
GAAP net income (loss)	\$	(11,755)	\$	2,824
Gross profit				
Non-cash stock-based compensation expenses		57		94
Amortization of intangible assets related to acquisition transactions		5		232
		62		326
Operating expenses				
Non-cash stock-based compensation expenses		366		777
Amortization of intangible assets related to acquisition transactions		51		52
Trade secrets and other litigation expenses		11		-
Merger and acquisition costs		2,405		-
Restructuring costs		273		-
		3,106		829
Non-GAAP net income (loss)	\$	(8,587)	\$	3,979

# GILAT SATELLITE NETWORKS LTD. SUPPLEMENTAL INFORMATION U.S. dollars in thousands

#### ADJUSTED EBITDA:

## Three months ended March 31,

		2020	2019				
	Unaudited						
GAAP operating income (loss)	\$	(10,765)	\$	4,455			
Add:							
Non-cash stock-based compensation expenses		423		871			
Trade secrets and other litigation expenses		11		-			
Restructuring costs		273		-			
Merger and acquisition costs		2,405		-			
Depreciation and amortization (*)		2,664		2,877			
Adjusted EBITDA	\$	(4,989)	\$	8,203			

<sup>(\*)</sup> includng amortization of lease incentive

#### **SEGMENT REVENUE:**

### Three months ended March 31.

	waich 31,					
		2020		2019		
	U					
Fixed Networks	\$	23,011	\$	36,428		
Mobility Solutions		19,201		20,912		
Terrestrial Infrastructure Projects		5,461		4,769		
Total revenue	\$	47,673	\$	62,109		

## GILAT SATELLITE NETWORKS LTD. CONSOLIDATED BALANCE SHEETS

U.S. dollars in thousands

	March 31, 2020 Unaudited	December 31, 2019 Audited
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 66,8	318 \$ 74,778
Restricted cash	25,7	710 27,067
Trade receivables, net	33,6	667 47,731
Contract assets	28,5	549 23,698
Inventories	33,5	515 27,203
Other current assets	18,2	245 23,007
Total current assets	206,5	504 223,484
LONG-TERM ASSETS:		
Long-term restricted cash	1	116 124
Severance pay funds	6,5	588 6,831
Deferred taxes	17,7	794 18,455
Operating lease right-of-use assets	6,7	726 5,211
Other long term receivables	10,5	504 10,156
Total long-term assets	41,7	728 40,777
PROPERTY AND EQUIPMENT, NET	80,9	918 82,584
INTANGIBLE ASSETS, NET	1,4	1,523
GOODWILL	43,4	43,468
TOTAL ASSETS	\$ 374,	391,836

## GILAT SATELLITE NETWORKS LTD. CONSOLIDATED BALANCE SHEETS (Cont.)

U.S. dollars in thousands

	March 31, 2020		December 31, 2019		
	Unaudited			Audited	
LIABILITIES AND SHAREHOLDERS' EQUITY					
CURRENT LIABILITIES:					
Current maturities of long-term loans	\$	4,000	\$	4,096	
Trade payables		23,019		20,725	
Accrued expenses		52,726		54,676	
Advances from customers and deferred revenues		25,878		27,220	
Operating lease liabilities		2,130		1,977	
Other current liabilities		13,701		12,261	
Total current liabilities		121,454		120,955	
LONG-TERM LIABILITIES:					
Long-term loans, net of current maturities		-		4,000	
Accrued severance pay		6,860		7,061	
Long-term advances from customers		1,330		2,866	
Operating lease liabilities		4,535		3,258	
Other long-term liabilities		107		108	
Total long-term liabilities		12,832		17,293	
SHAREHOLDERS' EQUITY:					
Share capital - ordinary shares of NIS 0.2 par value		2,643		2,643	
Additional paid-in capital		927,771		927,348	
Accumulated other comprehensive loss		(7,559)		(5,048)	
Accumulated deficit		(683,110)		(671,355)	
Total shareholders' equity		239,745		253,588	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	374,031	\$	391,836	

# GILAT SATELLITE NETWORKS LTD. CONSOLIDATED STATEMENTS OF CASH FLOWS U.S. dollars in thousands

Three months ended
March 31,

2020 Unat (11,755) 2,604 (33) 423 43 634 13,607 (4,851)	s	2,824 2,822 7 871 285 683 7,831
(11,755)  2,604 (33) 423 43 634 13,607		2,822 7 871 285 683
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423 43 634 13,607		871 285 683
43 634 13,607		285 683
634 13,607		683
13,607		
,		7 831
(4,851)		7,031
		(430)
1,673		(86)
(6,635)		(3,659)
2,375		(922)
(1,652)		(2,169)
(2,827)		(3,087)
2,811		863
(3,583)		5,833
(951)		(2,014)
(951)		(2,014)
_		338
(4,096)		(4,123)
(4,096)		(3,785)
(695)		97
(9,325)		131
101 060		104,204
101,909		104,204
92,644	\$	104,335
<u>-</u>	\$	24,862
	(6,635) 2,375 (1,652) (2,827) 2,811 (3,583)  (951) (951)  - (4,096) (4,096) (695) (9,325)	(6,635) 2,375 (1,652) (2,827) 2,811 (3,583)  (951) (951) (951)  (4,096) (4,096) (4,096)  (695)  (9,325)  101,969  92,644 \$