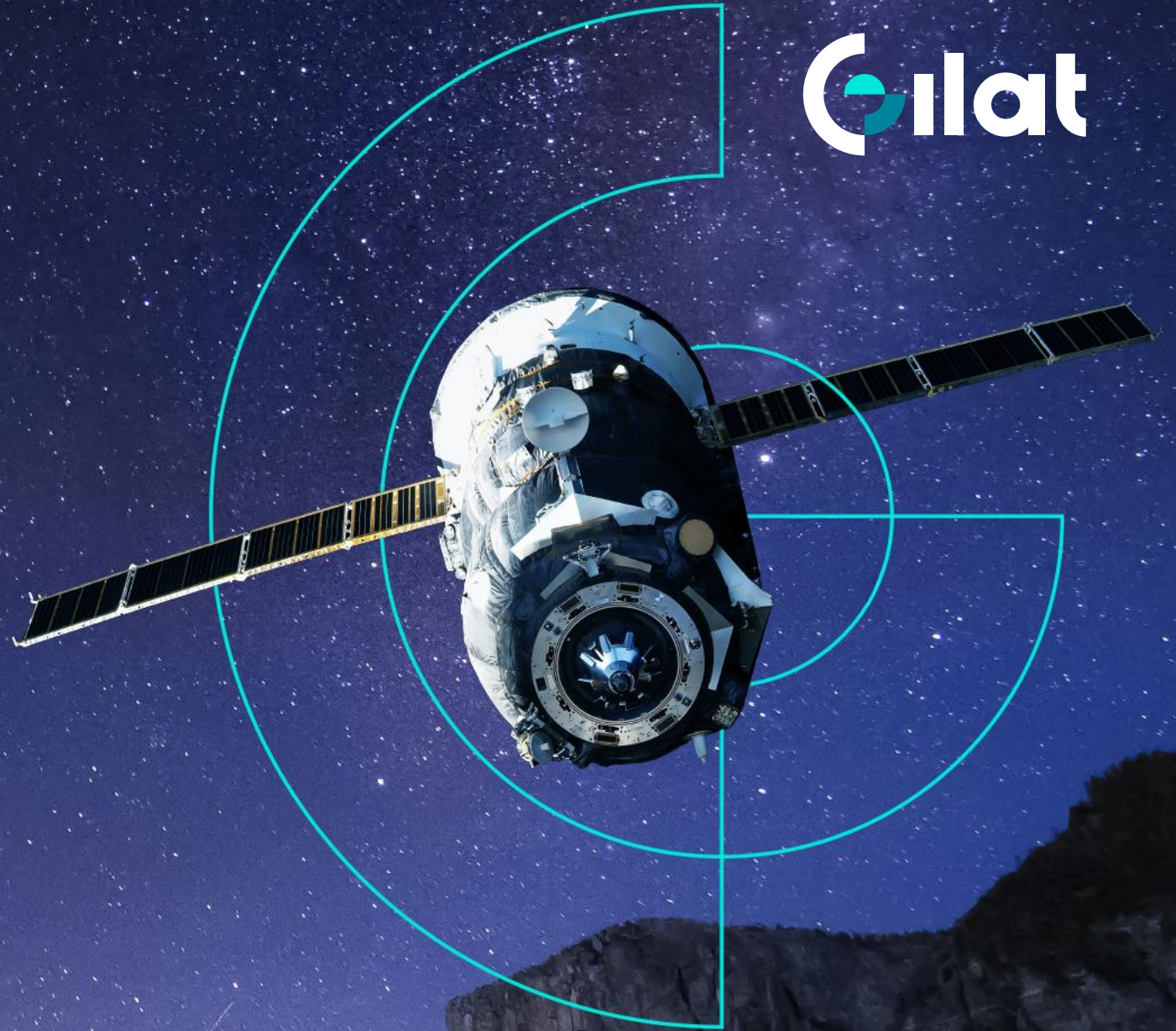




# Leading the Multi-Orbit Revolution

Investor Presentation  
August 2026



# Forward Looking Statements Disclaimer

Certain statements made herein that are not historical are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. The words “estimate”, “project”, “intend”, “expect”, “believe” and similar expressions are intended to identify forward-looking statements. These forward-looking statements involve known and unknown risks and uncertainties. Many factors could cause the actual results, performance or achievements of Gilat to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, inability to maintain market acceptance to Gilat’s products, inability to timely develop and introduce new technologies, products and applications, rapid changes in the market for Gilat’s products, loss of market share and pressure on prices resulting from competition, introduction of competing products by other companies, inability to manage growth and expansion, loss of key OEM partners, inability to attract and retain qualified personnel, inability to protect the Company’s proprietary technology and risks associated with Gilat’s international operations and its location in Israel. For additional information regarding these and other risks and uncertainties associated with Gilat’s business, reference is made to Gilat’s reports filed from time to time with the Securities and Exchange Commission. We undertake no obligation to update or revise any forward-looking statements for any reason.

## Unaudited/Non-GAAP Financial Measures

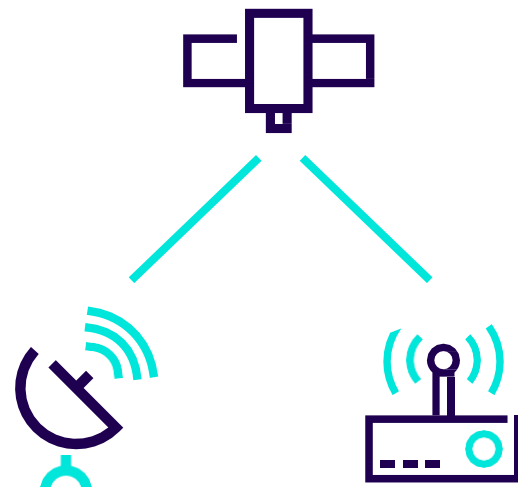
This presentation includes financial data that is not audited and financial data that was not prepared in accordance with U.S. Generally Accepted Accounting Principles (GAAP). Non-GAAP financial measures mainly exclude, if and when applicable, the effect of stock-based compensation expenses, amortization of purchased intangibles, lease incentive amortization, other non-recurring expenses, other integration expenses, other operating income, net, and income tax effect on the relevant adjustments. Gilat believes these non-GAAP financial measures provide consistent and comparable measures to help investors understand Gilat’s current and future operating performance. However, our non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures and should be read in conjunction with Gilat’s consolidated financial statements prepared in accordance with GAAP.



# We are Gilat

Bringing Boundless Communication

Innovative  
Ground  
Equipment



**~1,200**

Employees

**1987**

Founded

**GILT**

NASDAQ/TASE

**15**

Sales Offices

**7**

R&D Centers

**2**

NOC Centers



Gilat Proprietary and Confidential



Defense



Aero/IFC



Government



Cellular Backhaul

2G 3G 4G 5G



Enterprise



Land



Digital Inclusion



Maritime



Telecom, Infrastructure  
& Services



LEO Gateway

# Gilat Business Segments



## Gilat Defense

- Secure, rapid-deployment solutions for military organizations, government agencies, and defense integrators.
- Solutions for all military applications, including battle-proven systems currently in use.
- A strong focus on the U.S. DoD



## Gilat Commercial

- Advanced broadband satellite communication networks and solutions.
- Serves a variety of verticals such as IFC, enterprise, cellular, and others.
- A multi-orbit platform, with a focus on VHTS and NGSO.



## Gilat Peru

- Terrestrial & satellite telecommunication service provider.
- Large-scale network and integration projects.
- A focus on government solutions.

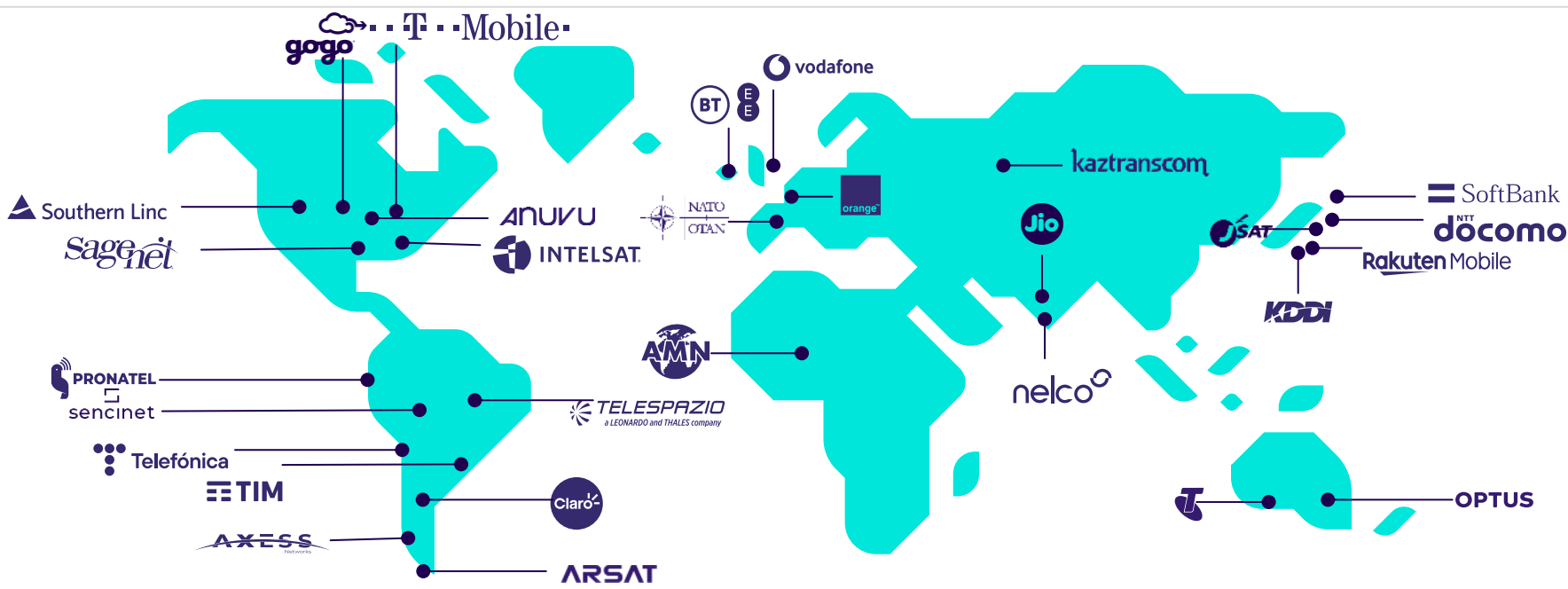


# Proven Excellence with Defense and Commercial Customers

Satellite Operators



Service Providers & MNO's



100+  
Countries  
300+  
Customers  
100s  
of Networks

System Integrators

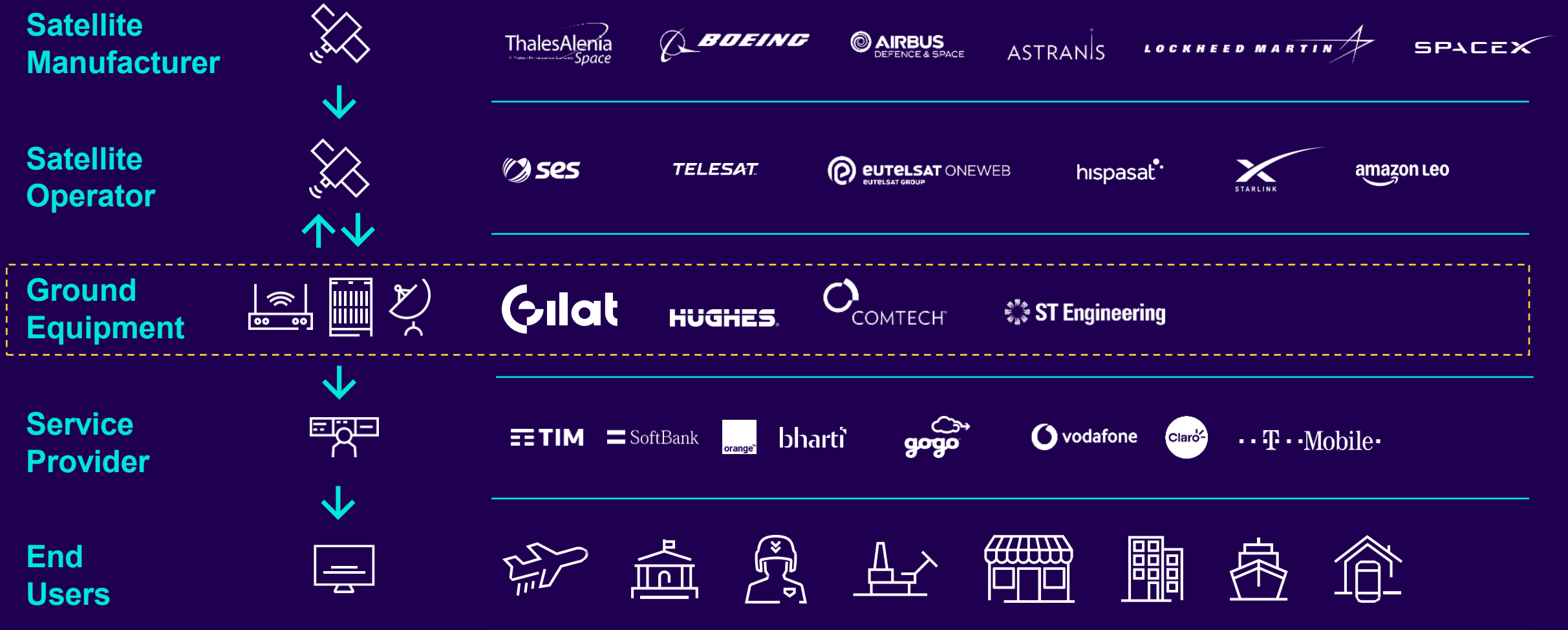


Government and Defense



# Value Chain

Gilat is the Market Leading Ground Equipment Manufacturer



# Uniquely Positioned to Unlock Growth Opportunities



## VHTS & NGSO Abundance of Capacity

LEO is set to transform satellite connectivity; a pivotal moment poised for breakthrough growth demand



## Strong Tailwinds in IFC

Key driver for GEO and NGSO capacity demand

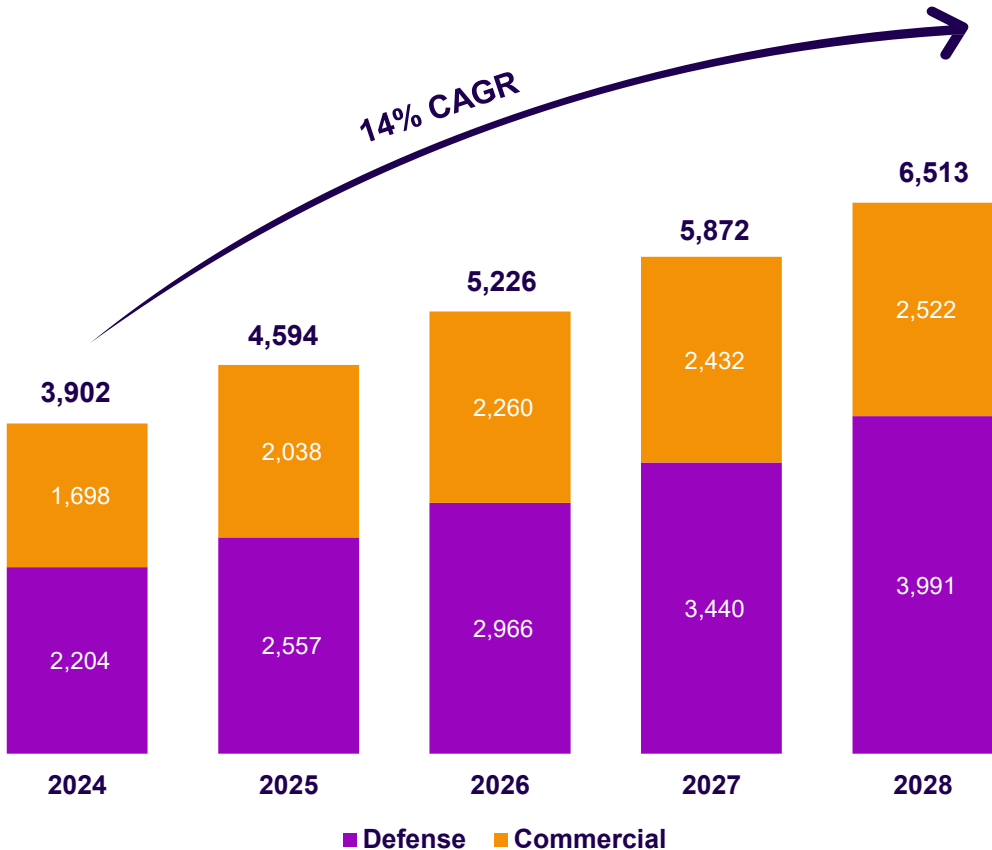


## Surge in Defense SATCOM

Increased focus on military SATCOM networks

# A Growing Multi-Billion Dollar Equipment Market

Total Addressable Market (\$M)



Analysis Mason & Novaspace

# Abundance of Capacity

Large Capital Spending Continues in the Satellite Industry >\$20B a year

GEO Altitude: 35,786 km | Latency: ~550ms



MEO Altitude: 2,000-10,000 km | Latency: ~120ms



LEO Altitude: 500-2,000 km | Latency: ~15ms



**Rising NGSO constellations – unlocking ground segment opportunities**



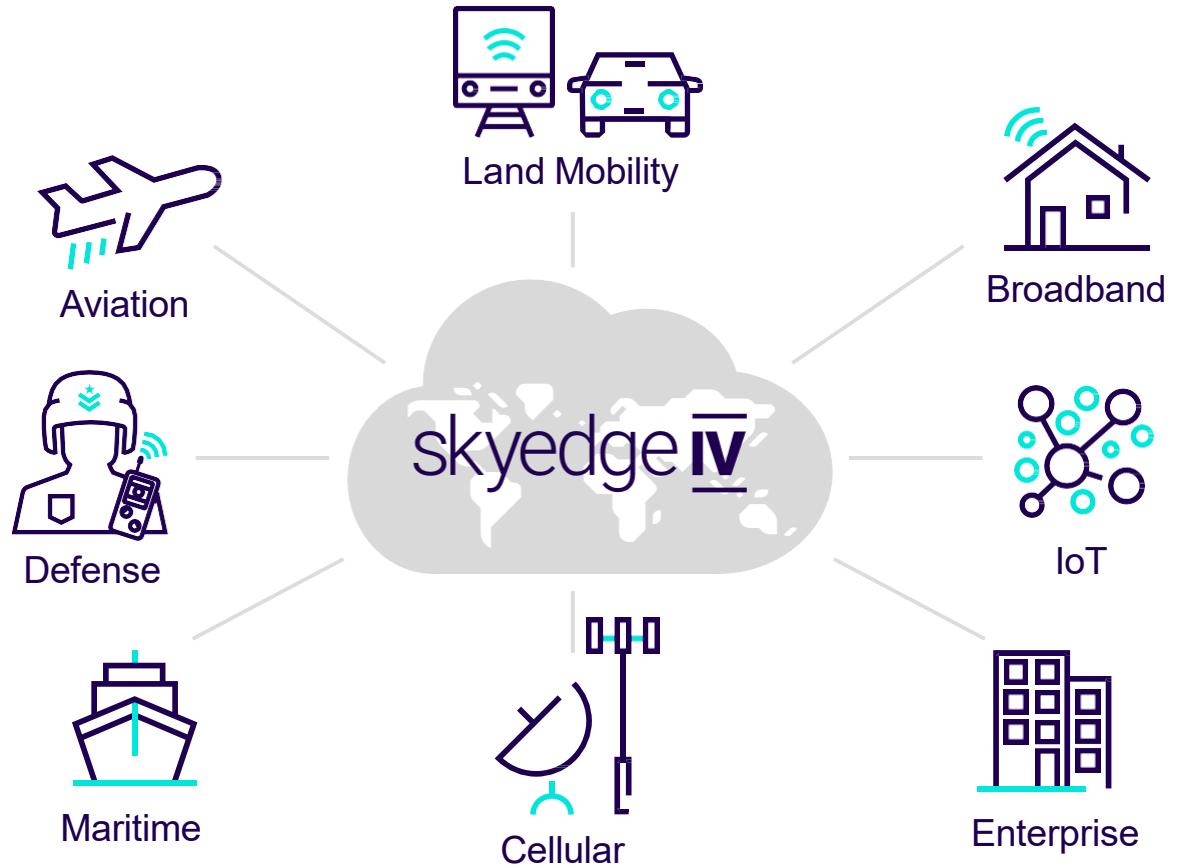
# Gilat's SkyEdge IV

World's First Multi-Orbit Platform

Enables higher capacity, availability and throughput with the lowest cost per bit

Provides the most advanced features to meet the demands of today's SATCOM users

Specifically crafted for a seamless evolution to the Cloud and 5G NTN



The Satellite Operator's Choice



# Gilat Commercial Markets



## IFC

Commercial Aviation  
Business Aviation



## Maritime

Commercial Vessels



## Digital Inclusion

Rural Connectivity  
Education  
Agriculture



## Enterprise

Retail  
Energy  
Banking & Finance  
Business Continuity



## Cellular Backhaul

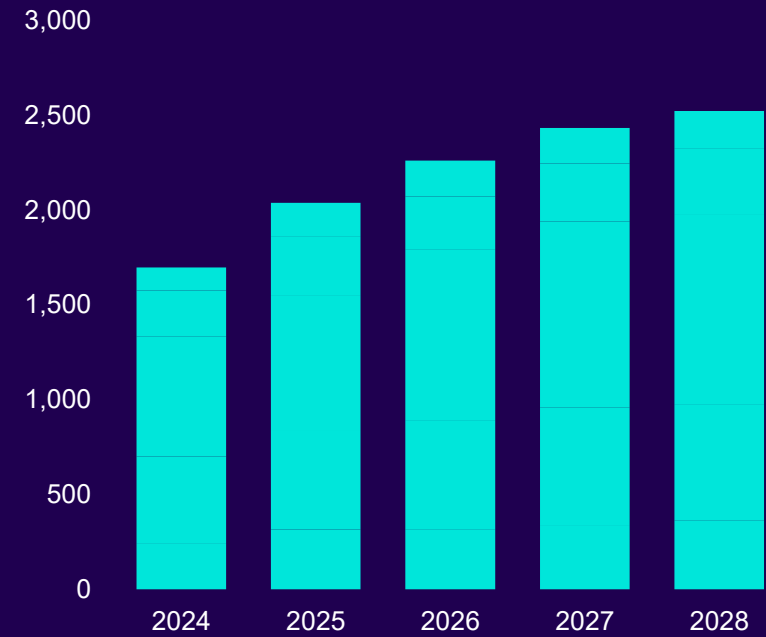
Backhauling  
Disaster Recovery  
Internet of Things (IOT)



## Gateway

GEO, MEO, LEO SSPA

## Addressable Market Equipment revenues (USD Millions)



Analysis Mason

# In-Flight Connectivity

Broad IFC Solutions (line-fit & retrofit)



## Over 4,000 Aircraft Deployed with Gilat Solutions



Novaspace and Valour IFC report

# Space Defense Spending is Soaring

- 1

## Growing Geopolitical Tensions
- 2

## Space is Becoming Increasingly Important
- 3

## Rapid Technology Advancements

Lower barriers made technology more accessible

## Key Countries Expenditures



**Global Space Military Expenditures are at an All-Time high**

# Gilat Defense Markets

Delivering Mission Success Anywhere on Land, Sea and Air



## Land

- Manpack
- Portable / Transportable
- Fixed
- Mobile



## Air

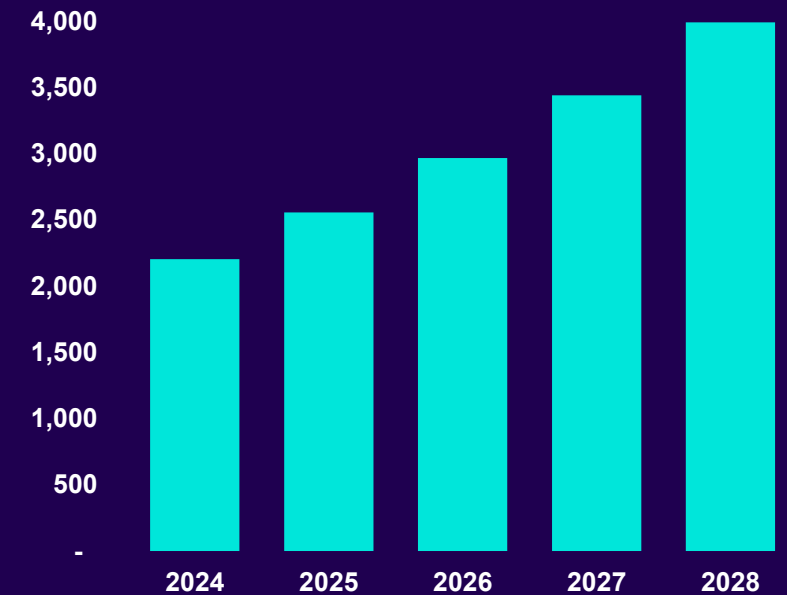
- Intelligence, Surveillance, Reconnaissance (ISR)
- Unmanned Aerial Systems (UAS)
- Jets
- Rotary / Helicopters



## Sea

- Manned vessels
- Unmanned vessels

## Addressable Market Equipment revenues (USD Millions)

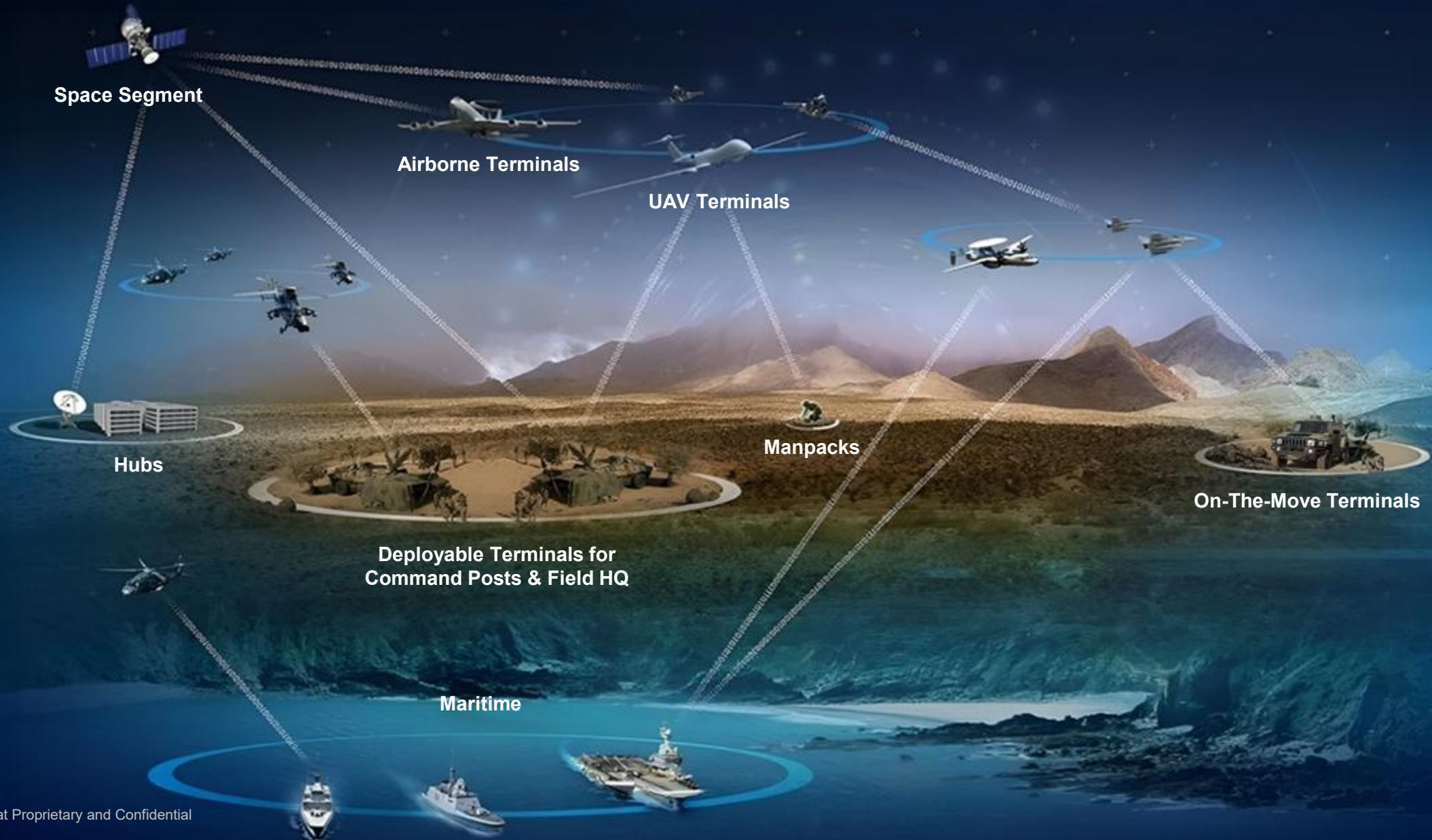


**~\$4B Market by 2028**

*Analysis Mason and Novaspace*

# Mission Success, Anywhere on Land, Air, Sea and Space

# Gilat Defense - Unified Solutions Under One Roof



# Gilat to Acquire Comtech Satellite & Space Communications

**\$157.5M**

All-cash purchase price  
(cash-free, debt-free basis)

**~440**

Employees,  
mainly U.S.

**~\$195M**

TTM Adjusted  
revenue<sup>1</sup>

**~\$17M**

TTM Adjusted  
EBITDA<sup>1</sup>

## Building a Multi-Domain Defense and SATCOM Communications Leader

1) Comtech acquired assets, TTM ended January 31, 2026; adjusted per Comtech statements and Gilat accounting policies.

2) Based on Gilat 2026 market guidance and Comtech Satellite & Space Communications acquired assets, TTM as of January 2026.



Gilat Proprietary and Confidential

## What Gilat is Acquiring

### Trusted U.S. DoW partner

Nearly six decades supporting mission-critical communications

### Defense-grade technology

Modems, high-power amplifiers, antennas, troposcatter, space electronics

### U.S. vertically integrated manufacturing

Defense-grade digital and RF production based in the U.S.

### Prime contractor, Tier-1 customers

Key programs anchored by DoW, NASA, and JAXA

## Why the Combination Matters

### Enhanced financial profile

>\$700M combined revenue<sup>2</sup> and >\$80M combined Adjusted EBITDA<sup>2</sup>

### Doubles Gilat Defense revenues

From ~25% to ~40% of total; deeper U.S. and allied defense access

### Complementary technology

Adds amplifiers, modems, troposcatter, and space electronics

### New adjacent growth

Enters troposcatter BLOS and space-electronics markets

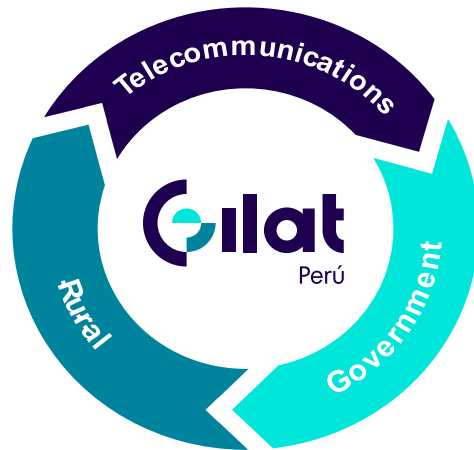
### Scaled global defense platform

Positioned for larger, more complex defense and space programs

# Gilat Peru

Satellite & Terrestrial Telecommunication Service Provider and Integrator for social inclusion, Commercial & Government

Shifting Operations to **Recurring** Revenue Model



One of the Largest Private Telecommunications Providers in Peru



Gilat Proprietary and Confidential

## Gilat Delivers Internet to Millions of People in Peru



# Financial Highlights



# Q2 2026 Profit and Loss Highlights

| US\$ Millions      | Q2/26 | Q1/26 | Q4/25 | Q3/25 | Q2/25 |
|--------------------|-------|-------|-------|-------|-------|
| <b>GAAP</b>        |       |       |       |       |       |
| Revenue            | 122.7 | 110.5 | 137.0 | 117.7 | 105.0 |
| Operating Expenses | 32.6  | 33.3  | 25.3  | 27.2  | 26.2  |
| Operating Income   | 4.7   | 4.4   | 13.0  | 7.5   | 5.7   |
| Net Income         | 8.1   | 5.2   | 8.8   | 8.1   | 9.8   |
| <b>Non-GAAP</b>    |       |       |       |       |       |
| Gross Margin       | 32%   | 36%   | 31%   | 32%   | 33%   |
| Adj. EBITDA        | 15.4  | 15.1  | 18.2  | 15.6  | 11.8  |
| Operating Expenses | 26.3  | 26.8  | 26.6  | 24.7  | 25.2  |
| Operating Income   | 12.6  | 12.5  | 15.2  | 12.8  | 9.3   |
| Net Income         | 15.6  | 13.6  | 13.4  | 11.8  | 12.0  |



# Strong Balance Sheet

US\$ Millions

|                       | Q2/26 | Q1/26  | Q4/25 |
|-----------------------|-------|--------|-------|
| Net Cash <sup>1</sup> | 157   | 169    | 183.4 |
| DSO <sup>2</sup>      | 110   | 112    | 88    |
| Cash from Operations  | (1.9) | (12.2) | (6.3) |
| Equity                | 545   | 536    | 500   |

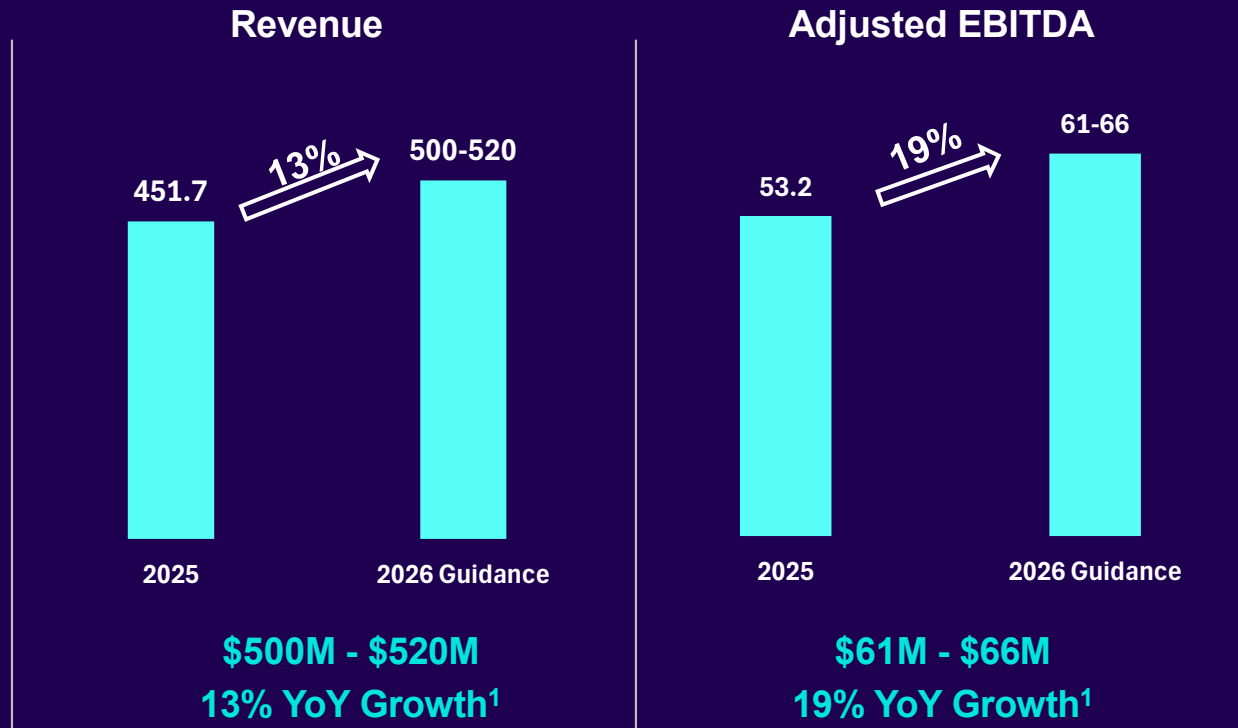
- **Dec 2025** - \$100M Capital raised from leading Israeli institutional investors
- **Sep 2025** - \$66M Capital raised from leading Israeli institutional investors

1) Net Cash includes Cash and cash equivalents, restricted cash and short-term deposits, net of loans

2) DSO exclude construction in Peru

# Executing Profitable Growth Strategy

2026 Market Guidance (US\$ Millions)



## 2026 Revenue and EBITDA Outlook

***Driven by strong YTD performance, robust backlog, and healthy pipeline across all key segments***

1) Growth at the midpoint



# 2026 Guidance - Revenue by Segment

(US\$ Millions)



1) At the midpoint

# Summary

Uniquely Positioned to Unlock Growth Opportunities



VHTS and NGSO Opening New Markets



SkyEdge IV is a leading VHTS and NGSO Platform



Leading in Main Growth Areas  
IFC with modems & ESA



Focused on Military SATCOM Networks



Positioned to accelerate Revenue Growth



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# We are Gilat

We believe in the right of all people to be connected



# Thank You

info@gilat.com  
www.gilat.com

